



Quarterly Report  
June 30, 2020

## MANAGEMENT'S DISCUSSION AND ANALYSIS

The following commentary reviews the consolidated financial condition and consolidated results of operations of Farm Credit Mid-America, ACA and its subsidiaries, Farm Credit Mid-America, FLCA and Farm Credit Mid-America, PCA. This discussion should be read in conjunction with both the unaudited consolidated financial information and related notes included in this Quarterly Report as well as Management's Discussion and Analysis included in our Annual Report for the year ended December 31, 2019 (2019 Annual Report).

Due to the nature of our financial relationship with AgriBank, FCB (AgriBank), the financial condition and results of operations of AgriBank materially impact our members' investment. To request free copies of AgriBank financial reports or additional copies of our report, contact us at:

Farm Credit Mid-America, ACA  
P.O. Box 34390  
Louisville, KY 40232  
(800) 444-FARM  
www.e-farmcredit.com

AgriBank, FCB  
30 East 7<sup>th</sup> Street, Suite 1600  
St. Paul, MN 55101  
(651) 282-8800  
www.AgriBank.com  
FinancialReporting@AgriBank.com

## FORWARD-LOOKING INFORMATION

Any forward-looking statements in this Quarterly Report are based on current expectations and are subject to uncertainty and changes in circumstances. Actual results may differ materially from expectations due to a number of risks and uncertainties. More information about these risks and uncertainties is contained in our 2019 Annual Report. We undertake no duty to update or revise any forward-looking statements, whether as a result of new information, future events, or otherwise.

## AGRICULTURAL AND ECONOMIC CONDITIONS

Crop conditions reported in our four state territory are better than 2019 at this point in time. The June Planting Report provided some surprises, but not a significant amount of support for higher prices. Even with lower planted acres, a trend line yield in corn will produce a recent high in stocks to use ratio and will likely keep pressure on prices. Most protein segments are showing burdensome supplies hampered by earlier processing challenges and market loss due to the COVID-19 shutdown. The impact of COVID-19 on consumption, processing, exports, meat, and ethanol production will remain the key drivers. Various sources continue to project Net Farm Income at or slightly above 2019 levels, but heavily reliant on Government programs. 2021 could be a pivotal year for production agriculture if support programs are significantly reduced.

Whether the recovery will be V-shaped, U-shaped, or W-shaped is difficult to predict. In June, all four states began the process of reopening after the COVID-19 shutdown. The May 2020 unemployment rates for the four state territory were as follows: Indiana 12.3%, Kentucky 11%, Tennessee 11.3%, and Ohio 13.7%. All four states reported significant improvement over April results. The impact of reduced or delayed tax receipts for local and state governments will become more apparent over the next two quarters. However, there are some bright spots. The government's quick reaction to maintain liquidity in the market provided a short-term benefit. Many non-manufacturing companies made successful transitions to "work from home" structures keeping many workers fully employed. Savings rates by many consumers have increased and the housing market in many areas remains strong with favorable interest rates for purchases or refinances.

## LOAN PORTFOLIO

### Loan Portfolio

Total loans were \$22.8 billion at June 30, 2020, a decrease of \$732.6 million from December 31, 2019. The decrease was primarily due to the asset pool sale to AgriBank. On May 1, 2020, we sold \$1.9 billion of a participation interest in real estate loans to AgriBank, FCB. AgriBank, FCB has established a separate patronage pool for these assets and intends to pay the net earnings back to us as patronage. This asset pool sale is offset by new mortgage volume originated.

The U.S. government has instituted various programs in support of the COVID-19 economic recovery. In early 2020, Congress passed the Coronavirus Aid, Relief, and Economic Security (CARES) Act. Among other provisions, the CARES Act and congressional approval made available for small

businesses approximately \$660.0 billion under the Paycheck Protection Program (PPP), which is a guaranteed loan program administered by the U.S. Small Business Administration (SBA). We obtained approval from the SBA in April 2020 to participate as a lender in the PPP. Loan applicants with 500 or fewer employees or who fit within the revenue-based size standard and who are eligible to receive financing under the Farm Credit Act and the Farm Credit Administration (FCA) Regulations are able to borrow from our association under this program. The PPP provides for loan forgiveness under limited circumstances and loan payments can be deferred up to six months. Since beginning the program, we have successfully processed \$18.0 million in PPP loans for customers with production and intermediate-term type loans. To date, no loans have been forgiven and nearly all payments have been deferred.

## Portfolio Credit Quality

The credit quality of our portfolio improved from December 31, 2019. Adversely classified loans decreased to 3.4% of the portfolio at June 30, 2020, from 3.5% of the portfolio at December 31, 2019. High quality growth and the portfolio performing better than expected given the current COVID-19 pandemic contributed to the improvement. However, the asset pool sale of \$1.9 billion to AgriBank had an adverse impact on this number. We would have reported greater improvement in this metric without the asset sale. We anticipate portfolio quality stress during the next two quarters based on the impacts of COVID-19. However, it will be several months before we know the full impact of the virus on the U.S. and global economies. We do not anticipate a significant increase in adverse credit quality based on initial stress testing until 2021 due to the lag in financial data. Adversely classified loans are loans we have identified as showing some credit weakness outside our credit standards. We have considered portfolio credit quality in assessing the reasonableness of our allowance for loan losses.

## Risk Assets

### Components of Risk Assets

| (dollars in thousands)   | June 30,<br>2020 | December 31,<br>2019 |
|--|------------------|----------------------|
| <b>As of:</b>  |                  |                      |
| Loans:   |                  |                      |
| Non-accrual  | \$ 233,238       | \$ 265,116           |
| Accruing restructured  | 17,968           | 19,057               |
| Accruing loans 90 days or more past due                              | 103,069          | 34,213               |
| Total risk loans   | 354,275          | 318,386              |
| Other property owned   | 2,704            | 3,514                |
| Total risk assets  | \$ 356,979       | \$ 321,900           |
| Total risk loans as a percentage of total loans                      | 1.5%             | 1.3%                 |
| Non-accrual loans as a percentage of total loans                     | 1.0%             | 1.1%                 |
| Current non-accrual loans as a percentage of total non-accrual loans | 64.6%            | 67.7%                |
| Total delinquencies as a percentage of total loans                   | 1.4%             | 1.0%                 |

Note: Accruing loans include accrued interest receivable.

Our risk assets have increased from December 31, 2019, but have remained at acceptable levels. Despite the increase in risk assets, total risk loans as a percentage of total loans were well within our established risk management parameters.

The decrease in non-accrual loans was primarily due to continued focus on proactively addressing financially challenged accounts leading to timely resolutions. Non-accrual loans remained at an acceptable level at June 30, 2020, and December 31, 2019.

The slight decrease in accruing restructured loans was primarily due to more pay downs than newly restructured loans during the first six months ended June 30, 2020.

The increase in accruing loans 90 days or more past due and total delinquencies as a percentage of total loans was primarily due to both the additional delinquencies in USDA guaranteed assets, for which we expect full payments, and the increasing stress coming from the COVID-19 outbreak. We have implemented numerous servicing authorities and actions aimed at providing options to customers impacted by the outbreak. The increase in total delinquencies as a percentage of total loans was also influenced by the \$1.9 billion asset pool sale to AgriBank. Our accounting policy requires loans past due 90 days or more to be transferred into non-accrual status unless adequately secured and a plan is in place to collect past due amounts. Based on our analysis, accruing loans 90 days or more past due were eligible to remain in accruing status.

Other property owned remains at acceptable levels with limited additions over the last 12 months.

## Allowance for Loan Losses

The allowance for loan losses is an estimate of losses on loans inherent in our portfolio as of the financial statement date. We determine the appropriate level of allowance for loan losses based on periodic evaluation of factors such as loan loss history, estimated probability of default, estimated loss severity, portfolio quality, and current economic and environmental conditions.

**Allowance Coverage Ratios**

| As of:                        | June 30,<br>2020 | December 31,<br>2019 |
|-------------------------------|------------------|----------------------|
| Allowance as a percentage of: |                  |                      |
| Loans                         | 0.3%             | 0.3%                 |
| Non-accrual loans             | 32.9%            | 29.0%                |
| Total risk loans              | 21.7%            | 24.2%                |

Although our loan balance decreased as a result of the asset pool sale, the allowance balance remained steady due to the economic uncertainty surrounding COVID-19 when compared to December 31, 2019. In our opinion, the allowance for loan losses was reasonable in relation to the risk in our loan portfolio at June 30, 2020.

**RESULTS OF OPERATIONS****Profitability Information**

(dollars in thousands)

| For the six months ended June 30, | 2020       | 2019       |
|-----------------------------------|------------|------------|
| Net income                        | \$ 198,193 | \$ 222,842 |
| Return on average assets          | 1.60%      | 1.88%      |
| Return on average members' equity | 7.93%      | 9.34%      |

Changes presented in the chart above relate directly to:

- Changes in income discussed in this section
- Changes in assets discussed in the Loan Portfolio section
- Changes in capital discussed in the Funding, Liquidity, and Capital section

**Changes in Significant Components of Net Income**

| (in thousands)<br>For the six months ended June 30, | 2020       | 2019       | Increase<br>(decrease) in<br>net income |
|---|------------|------------|---|
| Net interest income                                 | \$ 256,135 | \$ 253,121 | \$ 3,014                                |
| Provision for (reversal of) credit losses           | 4,554      | (23,754)   | (28,308)                                |
| Non-interest income                                 | 95,952     | 69,713     | 26,239                                  |
| Non-interest expense                                | 143,986    | 118,913    | (25,073)                                |
| Provision for income taxes                          | 5,354      | 4,833      | (521)                                   |
| Net income  | \$ 198,193 | \$ 222,842 | \$ (24,649)                             |

**Net Interest Income****Changes in Net Interest Income**

(in thousands)

| For the six months ended June 30,       | 2020 vs 2019 |
|---|--------------|
| Changes in volume                       | \$ 11,156    |
| Changes in interest rates               | (7,633)      |
| Changes in non-accrual income and other | (509)        |
| Net change                              | \$ 3,014     |

**Provision for (Reversal of) Credit Losses**

The change in the provision for (reversal of) credit losses was primarily due to the reversal in the second quarter of 2019 related to updated industry stress assumptions.

**Non-Interest Income**

The change in non-interest income was primarily due to increased patronage income and fee income.

**Patronage Income:** We may receive patronage from AgriBank and other Farm Credit Institutions. Patronage distributions from AgriBank and other Farm Credit Institutions are declared solely at the discretion of each institution's Board of Directors.

### Patronage Income

(in thousands)

| For the six months ended June 30,       | 2020             | 2019             |
|---|------------------|------------------|
| Wholesale patronage                     | \$ 52,997        | \$ 46,554        |
| Pool program patronage                  | 7,129            | 2,019            |
| AgDirect partnership distribution       | 2,903            | 2,762            |
| Other Farm Credit Institution patronage | 168              | 318              |
| Total patronage income                  | <u>\$ 63,197</u> | <u>\$ 51,653</u> |
| Form of patronage distributions:        |                  |                  |
| Cash                                    | \$ 63,197        | \$ 22,561        |
| Stock                                   | --               | 29,092           |
| Total patronage income                  | <u>\$ 63,197</u> | <u>\$ 51,653</u> |

The increase in patronage income was primarily due to an increase in both wholesale and pool program patronage, which is largely a result of a higher patronage rate for the first six months of 2020 compared to the same period of 2019.

**Fee Income:** The increase in fee income was primarily due to increased conversion fees and origination fees related to an increase in loan conversion activity and loan originations, respectively during the first half of 2020.

### Non-Interest Expense

The change in non-interest expense was primarily related to the increase in salaries and employee benefits related to increased staffing levels and operating expenses due to association initiatives.

### Provision for Income Taxes

The change in provision for income taxes was primarily related to an increase in our estimate of taxable income.

## FUNDING, LIQUIDITY, AND CAPITAL

We borrow from AgriBank, under a note payable, in the form of a line of credit. Our note payable is scheduled to mature on April 30, 2022. The note payable will be renegotiated no later than the maturity date. The repricing attributes of our line of credit generally correspond to the repricing attributes of our loan portfolio, which significantly reduces our market interest rate risk. Due to the cooperative structure of the Farm Credit System and as we are a stockholder of AgriBank, we expect this borrowing relationship to continue into the foreseeable future. Our other source of lendable funds is from equity. During recent market volatility and access, certain adjustments to the cost of our funding of intermediate and longer term loans was negatively impacted. However, as of June 30, 2020, these adjustments were removed.

The components of cost of funds associated with our note payable include:

- A marginal cost of debt component
- A spread component, which includes cost of servicing, cost of liquidity, and bank profit
- A risk premium component, if applicable

We were not subject to a risk premium at June 30, 2020, or December 31, 2019.

Total members' equity increased \$92.7 million from December 31, 2019, primarily due to net income for the period and an increase in capital stock and participation certificates, partially offset by patronage distribution accruals. The change in accumulated other comprehensive loss is the amortization impact of prior service cost and unamortized gain/loss related to the Pension Restoration Plan. Refer to Note 10 in our 2019 Annual Report for more information on the Pension Restoration Plan.

The FCA Regulations require us to maintain minimums for our common equity tier 1, tier 1 capital, total capital, and permanent capital risk-based capital ratios. In addition, the FCA requires us to maintain minimums for our non-risk-adjusted ratios of tier 1 leverage and unallocated retained earnings and equivalents leverage. Refer to Note 8 in our 2019 Annual Report for a more complete description of these ratios.

## Regulatory Capital Requirements and Ratios

| As of:   | June 30,<br>2020 | December 31,<br>2019 | Regulatory<br>Minimums | Capital<br>Conservation<br>Buffer | Total |
|--|------------------|----------------------|------------------------|-----------------------------------|-------|
| Risk-adjusted:   |                  |                      |                        |                                   |       |
| Common equity tier 1 ratio                                   | 20.0%            | 20.8%                | 4.5%                   | 2.5%                              | 7.0%  |
| Tier 1 capital ratio   | 20.0%            | 20.8%                | 6.0%                   | 2.5%                              | 8.5%  |
| Total capital ratio  | 20.4%            | 21.2%                | 8.0%                   | 2.5%                              | 10.5% |
| Permanent capital ratio                                      | 20.0%            | 20.9%                | 7.0%                   | N/A                               | 7.0%  |
| Non-risk-adjusted:   |                  |                      |                        |                                   |       |
| Tier 1 leverage ratio  | 18.6%            | 19.1%                | 4.0%                   | 1.0%                              | 5.0%  |
| Unallocated retained earnings and equivalents leverage ratio | 19.3%            | 19.3%                | 1.5%                   | N/A                               | 1.5%  |

Capital ratios are directly impacted by the changes in capital, as more fully explained in this section, the changes in assets, as discussed in the Loan Portfolio section, and off-balance sheet commitments.

## OTHER MATTERS

### Relationships with Other Farm Credit Institutions

**SunStream Business Services:** SunStream Business Services (SunStream) was previously a division of AgriBank. Effective April 1, 2020, SunStream is a System service corporation and we are a partial owner and continue to purchase services from SunStream. We purchase various services from SunStream, which include financial and retail systems, tax reporting services, technology services, and insurance services. Our entire investment in SunStream was called on April 1, 2020, at which time \$3.1 million was paid in cash and the remainder is due in January 2021. As of June 30, 2020, our investment in SunStream was \$5.6 million.

### COVID-19

The spread of COVID-19 has created a global public-health crisis that has stifled the world-wide economy, decreased liquidity in fixed income and equity markets, significantly increased unemployment levels and disrupted global supply and demand chains. Unprecedented actions are being taken by governments, businesses and individuals to slow or contain the spread of COVID-19, including quarantines, stay-at-home orders, school closings and travel bans that have substantially restricted daily activities and forced many businesses to curtail or cease operations. The impact of COVID-19 on companies is evolving rapidly and its future effects are uncertain.

The extent to which the COVID-19 pandemic impacts the Association will depend on future developments that are highly uncertain and cannot be predicted such as the duration, extent and severity of the pandemic, the continued response by the U.S. government and how quickly "normal" daily activities resume.

Despite volatility and uncertainty in the market, we have weathered the significant initial challenges presented by current operating environment and operations of our Association are fully functioning. Our business continuity response has allowed us to continue to serve our mission and the remote work environment has allowed us to continue to maintain the health of our employees and operate without loss of key functions due to illness. We have not had any significant changes to internal controls over financial reporting due to working remotely or due to limited staff.

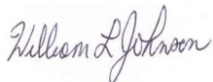
This outbreak puts the economy and agriculture sector in uncharted territory. The overall impact of COVID-19 on U.S. agriculture will depend on the severity and duration of the outbreak, including a potential reoccurrence later in the year. Overall, agriculture will adjust, providing an "essential service" to the U.S. and global consumer.

## CERTIFICATION

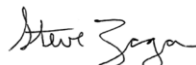
The undersigned have reviewed the June 30, 2020, Quarterly Report of Farm Credit Mid-America, ACA, which has been prepared under the oversight of the Audit Committee and in accordance with all applicable statutory or regulatory requirements. The information contained herein is true, accurate, and complete to the best of our knowledge and belief.



Andrew Wilson  
Chair of the Board  
Farm Credit Mid-America, ACA



William L. Johnson  
President and Chief Executive Officer  
Farm Credit Mid-America, ACA



Steve Zagar  
Senior Vice President and Chief Financial Officer  
Farm Credit Mid-America, ACA

August 7, 2020

# CONSOLIDATED STATEMENTS OF CONDITION

*Farm Credit Mid-America, ACA*

*(in thousands)*

*(Unaudited)*

| <b>As of:</b>                                | <b>June 30,</b> | <b>December 31,</b> |
|--|-----------------|---------------------|
|  | <b>2020</b>     | <b>2019</b>         |
| <b>ASSETS</b>                                |                 |                     |
| Loans  | \$ 22,751,203   | \$ 23,483,766       |
| Allowance for loan losses                    | 76,801          | 76,898              |
| Net loans                                    | 22,674,402      | 23,406,868          |
| Investment in AgriBank, FCB                  | 680,953         | 517,435             |
| Investment securities                        | 488,273         | 476,728             |
| Accrued interest receivable                  | 190,022         | 207,924             |
| Assets held for lease, net                   | 74,702          | 95,017              |
| Other assets                                 | 335,972         | 299,311             |
| Total assets                                 | \$ 24,444,324   | \$ 25,003,283       |
| <b>LIABILITIES</b>                           |                 |                     |
| Note payable to AgriBank, FCB                | \$ 19,109,270   | \$ 19,634,081       |
| Accrued interest payable                     | 102,644         | 128,990             |
| Deferred tax liabilities, net                | 12,700          | 17,974              |
| Patronage distribution payable               | 108,720         | 186,600             |
| Other liabilities                            | 75,768          | 93,080              |
| Total liabilities                            | 19,409,102      | 20,060,725          |
| Contingencies and commitments (Note 5)       |                 |                     |
| <b>MEMBERS' EQUITY</b>                       |                 |                     |
| Capital stock and participation certificates | 75,382          | 74,791              |
| Unallocated surplus                          | 4,960,773       | 4,868,756           |
| Accumulated other comprehensive loss         | (933)           | (989)               |
| Total members' equity                        | 5,035,222       | 4,942,558           |
| Total liabilities and members' equity        | \$ 24,444,324   | \$ 25,003,283       |

*The accompanying notes are an integral part of these Consolidated Financial Statements.*

# CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

Farm Credit Mid-America, ACA

(in thousands)

(Unaudited)

| For the period ended June 30,                                       | Three Months Ended |            | Six Months Ended |            |
|---|--------------------|------------|------------------|------------|
|   | 2020               | 2019       | 2020             | 2019       |
| <b>Interest income</b>  | \$ 226,562         | \$ 261,017 | \$ 485,828       | \$ 516,500 |
| <b>Interest expense</b>   | 102,644            | 134,503    | 229,693          | 263,379    |
| Net interest income   | 123,918            | 126,514    | 256,135          | 253,121    |
| <b>Provision for (reversal of) credit losses</b>                    | --                 | (25,506)   | 4,554            | (23,754)   |
| Net interest income after provision for (reversal of) credit losses | 123,918            | 152,020    | 251,581          | 276,875    |
| <b>Non-interest income</b>  |                    |            |                  |            |
| Patronage income  | 35,626             | 33,332     | 63,197           | 51,653     |
| Financially related services income                                 | 206                | 185        | 888              | 706        |
| Fee income  | 15,485             | 7,071      | 25,222           | 12,892     |
| Operating lease income  | 847                | 1,288      | 2,195            | 2,344      |
| Other property owned losses, net                                    | (220)              | (834)      | (459)            | (1,822)    |
| Allocated Insurance Reserve Accounts distribution                   | --                 | --         | 4,631            | 4,922      |
| Other non-interest income   | 16                 | (1,276)    | 278              | (982)      |
| Total non-interest income   | 51,960             | 39,766     | 95,952           | 69,713     |
| <b>Non-interest expense</b>   |                    |            |                  |            |
| Salaries and employee benefits                                      | 45,636             | 38,128     | 87,464           | 74,890     |
| Other operating expense   | 25,072             | 22,421     | 52,302           | 43,831     |
| Other non-interest expense  | 3,905              | 189        | 4,220            | 192        |
| Total non-interest expense  | 74,613             | 60,738     | 143,986          | 118,913    |
| Income before income taxes  | 101,265            | 131,048    | 203,547          | 227,675    |
| <b>Provision for income taxes</b>                                   | 2,177              | 2,816      | 5,354            | 4,833      |
| Net income  | \$ 99,088          | \$ 128,232 | \$ 198,193       | \$ 222,842 |
| <b>Other comprehensive income</b>                                   |                    |            |                  |            |
| Employee benefit plans activity                                     | \$ 28              | \$ 25      | \$ 56            | \$ 50      |
| Total other comprehensive income                                    | 28                 | 25         | 56               | 50         |
| Comprehensive income  | \$ 99,116          | \$ 128,257 | \$ 198,249       | \$ 222,892 |

The accompanying notes are an integral part of these Consolidated Financial Statements.

## CONSOLIDATED STATEMENTS OF CHANGES IN MEMBERS' EQUITY

*Farm Credit Mid-America, ACA*

*(in thousands)*

*(Unaudited)*

|  | Capital<br>Stock and<br>Participation<br>Certificates | Unallocated<br>Surplus | Accumulated<br>Other<br>Comprehensive<br>Loss | Total<br>Members'<br>Equity |
|--|---|------------------------|---|-----------------------------|
| Balance at December 31, 2018                               | \$ 78,260   | \$ 4,630,441           | \$ (898)                                      | \$ 4,707,803                |
| Net income   | --  | 222,842                | --  | 222,842                     |
| Other comprehensive income                                 | --  | --                     | 50  | 50                          |
| Unallocated surplus designated for patronage distributions | --  | (80,543)               | --  | (80,543)                    |
| Cumulative effect of change in accounting principle        | --  | (8)                    | --  | (8)                         |
| Capital stock and participation certificates issued        | 2,071   | --                     | --  | 2,071                       |
| Capital stock and participation certificates retired       | (3,188)   | --                     | --  | (3,188)                     |
| <b>Balance at June 30, 2019</b>                            | <b>\$ 77,143</b>                                      | <b>\$ 4,772,732</b>    | <b>\$ (848)</b>                               | <b>\$ 4,849,027</b>         |
| Balance at December 31, 2019                               | \$ 74,791   | \$ 4,868,756           | \$ (989)                                      | \$ 4,942,558                |
| Net income   | --  | 198,193                | --  | 198,193                     |
| Other comprehensive income                                 | --  | --                     | 56  | 56                          |
| Unallocated surplus designated for patronage distributions | --  | (106,176)              | --  | (106,176)                   |
| Capital stock and participation certificates issued        | 3,935   | --                     | --  | 3,935                       |
| Capital stock and participation certificates retired       | (3,344)   | --                     | --  | (3,344)                     |
| <b>Balance at June 30, 2020</b>                            | <b>\$ 75,382</b>                                      | <b>\$ 4,960,773</b>    | <b>\$ (933)</b>                               | <b>\$ 5,035,222</b>         |

*The accompanying notes are an integral part of these Consolidated Financial Statements.*



## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### NOTE 1: ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES

The Consolidated Financial Statements contain all adjustments necessary for a fair presentation of the interim Consolidated Statements of Condition and Consolidated Statements of Comprehensive Income. Our accounting and reporting policies conform to accounting principles generally accepted in the United States of America (GAAP) and the prevailing practices within the financial services industry. This interim Quarterly Report is prepared based upon statutory and regulatory requirements and in accordance with GAAP. However, certain disclosures required by GAAP are omitted. The results of the six months ended June 30, 2020, are not necessarily indicative of the results to be expected for the year ending December 31, 2020. The interim financial statements and the related notes in this Quarterly Report should be read in conjunction with the Consolidated Financial Statements and related notes included in our Annual Report for the year ended December 31, 2019 (2019 Annual Report).

Certain amounts in prior periods' financial statements have been reclassified to conform to the current period's presentation.

The Consolidated Financial Statements present the consolidated financial results of Farm Credit Mid-America, ACA and its subsidiaries Farm Credit Mid-America, FLCA and Farm Credit Mid-America, PCA. All material intercompany transactions and balances have been eliminated in consolidation.

#### Recently Issued or Adopted Accounting Pronouncements

We have assessed the potential impact of accounting standards that have been issued by the Financial Accounting Standards Board (FASB) and have determined the following standards to be applicable to our business. While we are a nonpublic entity, our financial results are closely related to the performance of the combined Farm Credit System. Therefore, we typically adopt accounting pronouncements in alignment with other System institutions.

| Standard and effective date  | Description  | Adoption status and financial statement impact   |
|--|--|--|
| In June 2016, the FASB issued Accounting Standards Update (ASU) 2016-13 "Financial Instruments - Credit Losses." The guidance was originally effective for non-U.S. Securities Exchange Commission filers for our first quarter of 2021. In November 2019, the FASB issued ASU 2019-10 which amends the mandatory effective date for this guidance for certain institutions. We have determined we qualify for the deferral of the mandatory effective date. As a result of the change, the standard is effective for our first quarter of 2023 and early adoption is permitted. | The guidance replaces the current incurred loss impairment methodology with a methodology that reflects expected credit losses and requires consideration of a broader range of reasonable and supportable information to inform credit loss estimates. Credit losses relating to available-for-sale securities would also be recorded through an allowance for credit losses. | We do not expect to early adopt the standard. We have reviewed the accounting standard, selected and substantially completed development and testing of our system, and are in the process of drafting disclosures. Significant implementation matters yet to be addressed include drafting of accounting policies and designing processes and controls. We are currently unable to estimate the impact on our financial statements. |

### NOTE 2: LOANS AND ALLOWANCE FOR LOAN LOSSES

#### Loans by Type

(dollars in thousands)

| As of:                           | June 30, 2020 |        | December 31, 2019 |        |
|----------------------------------|---------------|--------|-------------------|--------|
|                                  | Amount        | %      | Amount            | %      |
| Real estate mortgage             | \$ 14,134,944 | 62.1%  | \$ 14,927,079     | 63.6%  |
| Production and intermediate-term | 4,151,121     | 18.2%  | 4,071,670         | 17.3%  |
| Agribusiness                     | 2,389,325     | 10.5%  | 2,088,621         | 8.9%   |
| Rural residential real estate    | 677,230       | 3.0%   | 919,607           | 3.9%   |
| Finance leases and other         | 1,398,583     | 6.2%   | 1,476,789         | 6.3%   |
| Total                            | \$ 22,751,203 | 100.0% | \$ 23,483,766     | 100.0% |

The finance leases and other category is primarily composed of certain assets originated under the mission related investment authority and rural infrastructure related loans, as well as lease receivables.

## Delinquency

### Aging Analysis of Loans

| (in thousands)                   | 30-89<br>Days<br>Past Due | 90 Days<br>or More<br>Past Due | Total<br>Past Due | Not Past Due<br>or Less than 30<br>Days Past Due | Total                | Accruing Loans<br>90 Days or<br>More Past Due |
|----------------------------------|---------------------------|--------------------------------|-------------------|--|----------------------|---|
| <b>As of June 30, 2020</b>       |                           |                                |                   |  |                      |   |
| Real estate mortgage             | \$ 60,441                 | \$ 41,299                      | \$ 101,740        | \$ 14,156,750                                    | \$ 14,258,490        | \$ 594  |
| Production and intermediate-term | 25,095                    | 24,646                         | 49,741            | 4,140,795  | 4,190,536            | 1,020   |
| Agribusiness                     | 62                        | 666                            | 728               | 2,398,478  | 2,399,206            | 8   |
| Rural residential real estate    | 4,485                     | 2,716                          | 7,201             | 672,233  | 679,434              | 172   |
| Finance leases and other         | 68,023                    | 101,465                        | 169,488           | 1,241,097  | 1,410,585            | 101,275                                       |
| <b>Total</b>                     | <b>\$ 158,106</b>         | <b>\$ 170,792</b>              | <b>\$ 328,898</b> | <b>\$ 22,609,353</b>                             | <b>\$ 22,938,251</b> | <b>\$ 103,069</b>                             |
| <b>As of December 31, 2019</b>   |                           |                                |                   |  |                      |   |
| Real estate mortgage             | \$ 45,496                 | \$ 33,638                      | \$ 79,134         | \$ 14,978,614                                    | \$ 15,057,748        | \$ 267  |
| Production and intermediate-term | 14,506                    | 22,033                         | 36,539            | 4,086,963  | 4,123,502            | 77  |
| Agribusiness                     | 333                       | 1,413                          | 1,746             | 2,097,148  | 2,098,894            | --  |
| Rural residential real estate    | 34,827                    | 2,783                          | 37,610            | 884,854  | 922,464              | --  |
| Finance leases and other         | 56,170                    | 34,058                         | 90,228            | 1,394,672  | 1,484,900            | 33,869  |
| <b>Total</b>                     | <b>\$ 151,332</b>         | <b>\$ 93,925</b>               | <b>\$ 245,257</b> | <b>\$ 23,442,251</b>                             | <b>\$ 23,687,508</b> | <b>\$ 34,213</b>                              |

Note: Accruing loans include accrued interest receivable.

## Risk Loans

Risk loans are loans for which it is probable that all principal and interest will not be collected according to the contractual terms.

### Risk Loan Information

| (in thousands)                           | June 30,<br>2020  | December 31,<br>2019 |
|--|-------------------|----------------------|
| <b>As of:</b>                            |                   |                      |
| Volume with specific allowance           | \$ 22,181         | \$ 23,444            |
| Volume without specific allowance        | 332,094           | 294,942              |
| <b>Total risk loans</b>                  | <b>\$ 354,275</b> | <b>\$ 318,386</b>    |
| Total specific allowance                 | \$ 9,462          | \$ 10,627            |
| <b>For the six months ended June 30,</b> | <b>2020</b>       | <b>2019</b>          |
| Income on accrual risk loans             | \$ 1,659          | \$ 876               |
| Income on non-accrual loans              | 7,162             | 7,671                |
| <b>Total income on risk loans</b>        | <b>\$ 8,821</b>   | <b>\$ 8,547</b>      |
| Average risk loans                       | \$ 318,130        | \$ 308,782           |

Note: Accruing loans include accrued interest receivable.

We had no material commitments to lend additional money to borrowers whose loans were classified as risk loans at June 30, 2020.

## Troubled Debt Restructurings (TDRs)

In situations where, for economic or legal reasons related to the borrower's financial difficulties, we grant a concession for other than an insignificant period of time to the borrower that we would not otherwise consider, the related loan is classified as a troubled debt restructuring, also known as a restructured loan. A concession is generally granted in order to minimize economic loss and avoid foreclosure. Concessions vary by program and borrower and may include interest rate reductions, term extensions, payment deferrals, or an acceptance of additional collateral in lieu of payments. In limited circumstances, principal may be forgiven. Loans classified as TDRs are considered risk loans. All risk loans are analyzed within our allowance for loan losses. We record a specific allowance to reduce the carrying amount of the restructured loan to the lower of book value or net realizable value of collateral.

**TDR Activity**

(in thousands)

| Six months ended June 30,        | 2020             |                   | 2019             |                   |
|----------------------------------|------------------|-------------------|------------------|-------------------|
|                                  | Pre-modification | Post-modification | Pre-modification | Post-modification |
| Real estate mortgage             | \$ 1,132         | \$ 1,132          | \$ 3,199         | \$ 3,199          |
| Production and intermediate-term | 201              | 201               | 1,650            | 1,650             |
| Rural residential real estate    | 43               | 43                | --               | --                |
| Finance leases and other         | --               | --                | 4                | 4                 |
| Total                            | \$ 1,376         | \$ 1,376          | \$ 4,853         | \$ 4,853          |

Pre-modification represents the outstanding recorded investment of the loan just prior to restructuring and post-modification represents the outstanding recorded investment of the loan immediately following the restructuring. The recorded investment in the loan is the unpaid principal amount of the receivable increased or decreased by applicable accrued interest and unamortized premium, discount, finance charges, and acquisition costs and may also reflect a previous direct charge-off of the investment.

The primary types of modification included interest rate reduction below market and forgiveness of principal and interest.

**TDRs that Occurred Within the Previous 12 Months that Subsequently Defaulted During the Six Months Ended June 30,**

| (in thousands)                   | 2020   | 2019  |
|----------------------------------|--------|-------|
| Real estate mortgage             | \$ 710 | \$ 12 |
| Production and intermediate-term | 90     | 14    |
| Rural residential real estate    | 43     | --    |
| Total                            | \$ 843 | \$ 26 |

**TDRs Outstanding**

| (in thousands)                   | June 30, 2020 | December 31, 2019 |
|----------------------------------|---------------|-------------------|
| <b>As of:</b>                    | <b>2020</b>   | <b>2019</b>       |
| Accrual status:                  |               |                   |
| Real estate mortgage             | \$ 14,745     | \$ 15,100         |
| Production and intermediate-term | 1,832         | 2,533             |
| Rural residential real estate    | 1,391         | 1,424             |
| Total TDRs in accrual status     | \$ 17,968     | \$ 19,057         |
| Non-accrual status:              |               |                   |
| Real estate mortgage             | \$ 14,505     | \$ 15,470         |
| Production and intermediate-term | 4,065         | 3,626             |
| Rural residential real estate    | 650           | 796               |
| Total TDRs in non-accrual status | \$ 19,220     | \$ 19,892         |
| Total TDRs:                      |               |                   |
| Real estate mortgage             | \$ 29,250     | \$ 30,570         |
| Production and intermediate-term | 5,897         | 6,159             |
| Rural residential real estate    | 2,041         | 2,220             |
| Total TDRs                       | \$ 37,188     | \$ 38,949         |

There were no material commitments to lend to borrowers whose loans have been modified in a TDR at June 30, 2020.

**Allowance for Loan Losses****Changes in Allowance for Loan Losses**

(in thousands)

| Six months ended June 30,               | 2020      | 2019       |
|---|-----------|------------|
| Balance at beginning of period          | \$ 76,898 | \$ 103,549 |
| Provision for (reversal of) loan losses | 4,021     | (23,918)   |
| Loan recoveries                         | 1,439     | 1,759      |
| Loan charge-offs                        | (5,557)   | (3,940)    |
| Balance at end of period                | \$ 76,801 | \$ 77,450  |

The "Provision for (reversal of) credit losses" in the Consolidated Statements of Comprehensive Income includes a provision for (reversal of) loan losses as presented in the previous chart, as well as a provision for credit losses on unfunded commitments. The accrued credit losses on unfunded commitments are recorded in "Other liabilities" in the Consolidated Statements of Condition.

**Credit Loss Information on Unfunded Commitments**

(in thousands)

| <b>For the six months ended June 30,</b> | <b>2020</b>     | <b>2019</b>         |
|--|-----------------|---------------------|
| Provision for credit losses              | \$ 533          | \$ 164              |
| <b>As of:</b>                            | <b>June 30,</b> | <b>December 31,</b> |
|  | <b>2020</b>     | <b>2019</b>         |
| Accrued credit losses                    | \$ 7,473        | \$ 6,940            |

**NOTE 3: INVESTMENT SECURITIES**

We held investment securities of \$488.3 million at June 30, 2020, and \$476.7 million at December 31, 2019. Our investment securities consisted of pools of loans guaranteed by the Small Business Administration (SBA), except for \$6.6 million at June 30, 2020, and \$6.7 million at December 31, 2019, of which were not guaranteed.

The investment securities have been classified as held-to-maturity. The investment portfolio is evaluated for other-than-temporary impairment. No investments within the portfolio were impaired at June 30, 2020, or December 31, 2019. Our investments are not held for liquidity, but rather as a portfolio diversification tool. Our portfolio is substantially guaranteed by the U.S. government. No investments are anticipated to be other than temporarily impaired at this time.

Our investments are either mortgage-backed securities (MBS), which are generally longer-term investments, or asset-backed securities (ABS), which are generally shorter-term investments. SBA guaranteed investments may be composed of either MBS or ABS.

**Additional Investment Securities Information**

| (dollars in thousands)         | Weighted<br>Average<br>Yield | Amortized<br>Cost | Unrealized<br>Gains | Unrealized<br>Losses | Fair<br>Value |
|--------------------------------|------------------------------|-------------------|---------------------|----------------------|---------------|
| <b>As of June 30, 2020</b>     |                              |                   |                     |                      |               |
| MBS                            | 2.1%                         | \$ 274,334        | \$ 9,131            | \$ 154               | \$ 283,311    |
| ABS                            | 1.6%                         | 213,939           | 5,591               | 1                    | 219,529       |
| Total                          | 1.9%                         | \$ 488,273        | \$ 14,722           | \$ 155               | \$ 502,840    |
| <b>As of December 31, 2019</b> |                              |                   |                     |                      |               |
| MBS                            | 3.3%                         | \$ 301,497        | \$ 4,574            | \$ 499               | \$ 305,572    |
| ABS                            | 2.9%                         | 175,231           | 297                 | 460                  | 175,068       |
| Total                          | 3.1%                         | \$ 476,728        | \$ 4,871            | \$ 959               | \$ 480,640    |

Investment income is recorded in "Interest income" in the Consolidated Statements of Comprehensive Income and totaled \$4.6 million and \$6.7 million for the six months ended June 30, 2020, and 2019, respectively.

**Contractual Maturities of Investment Securities**

(in thousands)

| <b>As of June 30, 2020</b> | <b>Amortized Cost</b> |
|----------------------------|-----------------------|
| Less than one year         | \$ 137                |
| One to five years          | 4,951                 |
| Five to ten years          | 154,978               |
| More than ten years        | 328,207               |
| Total                      | \$ 488,273            |

A summary of investments in an unrealized loss position presented by the length of time the investments have been in continuous unrealized loss position follows:

| (in thousands)             | Less than 12 months |                   | Greater than 12 months |                   |
|----------------------------|---------------------|-------------------|------------------------|-------------------|
|                            | Fair Value          | Unrealized Losses | Fair Value             | Unrealized Losses |
| <b>As of June 30, 2020</b> |                     |                   |                        |                   |
| MBS                        | \$ 5,774            | \$ 88             | \$ 8,517               | \$ 66             |
| ABS                        | 7,185               | 1                 | --                     | --                |
| Total                      | \$ 12,959           | \$ 89             | \$ 8,517               | \$ 66             |
|                            |                     |                   |                        |                   |
| As of December 31, 2019    | Less than 12 months |                   | Greater than 12 months |                   |
|                            | Fair Value          | Unrealized Losses | Fair Value             | Unrealized Losses |
| MBS                        | \$ 5,863            | \$ 159            | \$ 36,668              | \$ 340            |
| ABS                        | 95,690              | 439               | 8,958                  | 21                |
| Total                      | \$ 101,553          | \$ 598            | \$ 45,626              | \$ 361            |

Unrealized losses associated with investment securities are not considered to be other-than-temporary due to the 100% guarantee of the principal by the U.S. government. However, the premiums paid to purchase the investment are not guaranteed and are amortized over the weighted average maturity of each loan as a reduction of interest income. Repayment of principal is assessed at least quarterly, and any remaining unamortized premium is taken as a reduction to interest income if principal repayment is unlikely, or when a demand for payment is made for the guarantee. At June 30, 2020, the majority of the \$155 thousand unrealized loss represents unamortized premium.

#### NOTE 4: OTHER INVESTMENTS

We and other Farm Credit Institutions are among the limited partners for Rural Business Investment Companies (RBICs). Our total commitment is \$62.5 million with varying commitment end dates through December 2029. Certain commitments may have an option to extend under certain circumstances. Our investment in the RBICs are recorded in "Other assets" in the Consolidated Statements of Condition, and totaled \$19.4 million at June 30, 2020, and \$17.8 million at December 31, 2019.

The investments were evaluated for impairment. No investments were impaired at June 30, 2020, or December 31, 2019.

#### NOTE 5: CONTINGENCIES AND COMMITMENTS

In the normal course of business, we have various contingent liabilities and commitments outstanding, primarily commitments to extend credit, which may not be reflected in the Consolidated Financial Statements. We do not anticipate any material losses because of these contingencies or commitments.

We may be named as a defendant in certain lawsuits or legal actions in the normal course of business. At the date of these Consolidated Financial Statements, our management team was not aware of any material actions. However, management cannot ensure that such actions or other contingencies will not arise in the future.

#### NOTE 6: FAIR VALUE MEASUREMENTS

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date in the principal or most advantageous market for the asset or liability. Accounting guidance also establishes a fair value hierarchy, with three input levels that may be used to measure fair value. Refer to Note 2 in our 2019 Annual Report for a more complete description of the three input levels.

We did not have any assets or liabilities measured at fair value on a recurring basis at June 30, 2020, or December 31, 2019.

#### Non-Recurring

We may be required, from time to time, to measure certain assets at fair value on a non-recurring basis.

##### Assets Measured at Fair Value on a Non-recurring Basis

| (in thousands)             | Fair Value Measurement Using |         |           |    | Total Fair Value |
|----------------------------|------------------------------|---------|-----------|----|------------------|
|                            | Level 1                      | Level 2 | Level 3   |    |                  |
| <b>As of June 30, 2020</b> |                              |         |           |    |                  |
| Impaired loans             | \$ --                        | \$ --   | \$ 13,355 | \$ | 13,355           |
| Other property owned       | --                           | --      | 2,866     |    | 2,866            |

| As of December 31, 2019 | Fair Value Measurement Using |         |           | Total Fair Value |
|-------------------------|------------------------------|---------|-----------|------------------|
|                         | Level 1                      | Level 2 | Level 3   |                  |
| Impaired loans          | \$ --                        | \$ --   | \$ 13,458 | \$ 13,458        |
| Other property owned    | --                           | --      | 3,725     | 3,725            |

### Valuation Techniques

**Impaired loans:** Represents the carrying amount of loans which were evaluated for individual impairment based on the appraised value of the underlying collateral. When the value of the collateral, less estimated costs to sell, is less than the principal balance of the loan, a specific reserve is established. Costs to sell represent transaction costs and are not included as a component of the asset's fair value. If the process uses observable market-based information, they are classified as Level 2. If the process requires significant input based on management's knowledge of and judgment about current market conditions, specific issues relating to the collateral and other matters, they are classified as Level 3.

**Other property owned:** Represents the fair value of foreclosed assets measured based on the collateral value, which is generally determined using appraisals, or other indications based on sales of similar properties. Costs to sell represent transaction costs and are not included as a component of the asset's fair value. If the process uses observable market-based information, they are classified as Level 2. If the process requires significant input based on management's knowledge of and judgment about current market conditions, specific issues relating to the property and other matters, they are classified as Level 3.

### NOTE 7: SUBSEQUENT EVENTS

We have evaluated subsequent events through August 7, 2020, which is the date the Consolidated Financial Statements were available to be issued. There have been no material subsequent events that would require recognition in our Quarterly Report or disclosure in the Notes to Consolidated Financial Statements.