



Quarterly Report  
September 30, 2012

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## MANAGEMENT'S DISCUSSION AND ANALYSIS

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The following commentary reviews the consolidated financial position and consolidated results of operations of Farm Credit Services of Mid-America, ACA and its subsidiaries. This discussion should be read in conjunction with both the unaudited consolidated financial information and related notes included in this Quarterly Report as well as Management's Discussion and Analysis included in our 2011 Annual Report for the year ended December 31, 2011.

AgriBank, FCB's (AgriBank) financial condition and results of operations materially affect members' investment in Farm Credit Services of Mid-America, ACA. To request free copies of the AgriBank and combined AgriBank, FCB and Affiliated Associations' financial reports or additional copies of our report contact:

Farm Credit Services of Mid-America, ACA  
P.O. Box 34390  
Louisville, KY 40232  
(800) 444-FARM  
efcsales@e-farmcredit.com  
www.e-farmcredit.com

AgriBank, FCB  
30 East 7<sup>th</sup> Street, Suite 1600  
St. Paul, MN 55101  
(651) 282-8800  
agribankmn@agribank.com  
www.agribank.com

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### Loan Portfolio

Loans totaled \$15.9 billion at September 30, 2012, a \$911.9 million increase from December 31, 2011. The increase was primarily driven by strong business activity in mortgage and long-term lending resulting from strong balance sheets of customers and opportunities to finance new purchases or refinance at historically low rates.

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### Agricultural and Economic Conditions

The general economy continues to make slow improvement. Specifically, housing markets are showing slight improvement and appear to have stabilized. Continued slow improvement is forecasted for our territory.

A majority of our territory experienced a severe drought this summer; however, approximately 75% of planted acres carry some level of crop insurance protection. The level of protection purchased is a decision made by the producer. Livestock, dairy, and poultry producers are already experiencing significantly higher feed costs as a result of the drought. High prices are expected to continue through the harvest of the 2013 crops. The impact on each producer will be determined by how much feed they produce versus purchase, as well as hedging strategies in place to protect against a run up in feed costs, and their overall financial position.

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### Portfolio Credit Quality

Credit quality improved modestly through the first nine months of 2012 with the percent of adversely classified assets dropping from 3.9% at December 31, 2011 to 3.5% at September 30, 2012. Adversely classified loans have been identified as showing some credit weakness outside our credit standards. Credit quality continues to improve due to actions taken by the customer to reduce credit concerns allowing loan classifications to be upgraded in addition to a reduction in adverse loan volume and more new volume than planned. We have considered portfolio credit quality in assessing the reasonableness of our allowance for loan losses.

## Risk Assets

The following table summarizes risk assets including accrued interest receivable and delinquency information (dollars in thousands):

As of:	September 30 2012	December 31 2011
Loans:		
Accruing restructured	\$10,192	\$10,222
Accruing loans 90 days or more past due	11,362	714
Non-accrual	244,763	286,486
Total risk loans	266,317	297,422
Other property owned	18,775	30,309
Total risk assets	\$285,092	\$327,731
Non-accrual loans as a percentage of total loans	1.5%	1.9%
Risk loans as a percentage of total loans	1.7%	2.0%
Total delinquencies as a percentage of total loans	1.5%	1.4%

Our risk assets have decreased from December 31, 2011 and remain at acceptable levels. Total risk loans as a percentage of total loans remains well within our established risk management guidelines.

The increase in accruing loans 90 days or more past due was primarily due to an increase in delinquency on a few large real estate loans. Based on our analysis, all loans 90 days or more past due and still accruing interest were adequately secured and in the process of collection and, as such, were eligible to remain in accruing status.

Non-accrual volume continued to decline due to collections as well as several non-accrual loans being reinstated back to accrual status due to staff working with customers to bring payments current. If a loan is fully collateralized and the loan remains current for the length of time as required by procedures to demonstrate the customer has regained stable earnings or repayment sources, the loan may be reinstated to accrual status.

In the fourth quarter of 2011, the association selected staff to specialize in managing our other property owned. The allocation of resources focused on managing and marketing these assets has resulted in reducing the volume of other property owned through increased sales activity. Additionally, as non-accrual volume has declined fewer properties have been acquired.

## Allowance for Loan Losses

The allowance for loan losses is an estimate of losses on loans in our portfolio as of the financial statement date. We determine the appropriate level of allowance for loan losses based on periodic evaluation of factors such as loan loss history, probability of default, estimated severity of loss given default, portfolio quality, and current economic and environmental conditions.

Comparative allowance coverage of various loan categories follows:

Allowance as a percentage of:	September 30 2012	December 31 2011
Loans	0.4%	0.5%
Non-accrual loans	25.0%	28.2%
Total risk loans	23.0%	27.1%

During the nine months ended September 30, 2012 we recorded a reversal of provision for loan losses of \$2.6 million. This reversal was primarily related to additional consideration of customer level collateral reducing loss given default expectations. The year-to-date reversal was offset by provision for loan losses of \$8.0 million being recorded in the third quarter. The provision expense was primarily due to charge-offs during the quarter. In our opinion, the allowance for loan losses was reasonable in relation to the risk in our loan portfolio at September 30, 2012.

## Results of Operations

Net income for the nine months ended September 30, 2012 totaled \$216.6 million compared to \$191.6 million for the same period in 2011. The following table illustrates profitability information:

As of September 30	2012	2011
Return on average assets	1.6%	1.6%
Return on average members' equity	10.2%	10.2%

The following table summarizes the changes in components of net income for the nine months ended September 30, 2012 compared to the same period in 2011 (in thousands):

Increase (decrease) in net income	2012 vs 2011
Net interest income <sup>(a)</sup>	\$26,619
Provision for loan losses <sup>(b)</sup>	2,604
Patronage income <sup>(c)</sup>	3,766
Other income <sup>(d)</sup>	10,608
Operating expenses <sup>(e)</sup>	(10,696)
Provision for income taxes <sup>(f)</sup>	(7,864)
Total change in net income	<u>\$25,037</u>

<sup>(a)</sup>Net interest income was \$260.7 million for the nine months ended September 30, 2012. The following table quantifies changes in net interest income for the nine months ended September 30, 2012 compared to the same period in 2011 (in thousands):

Change in net interest income	2012 vs 2011
Changes in volume	\$22,494
Changes in rates	1,948
Changes in non-accrual income and other	2,177
Net change	<u>\$26,619</u>

<sup>(b)</sup>During the nine months ended September 30, 2012 we recorded a reversal of provision for loan losses of \$2.6 million. This reversal was primarily related to additional consideration of customer level collateral reducing loss given default expectations.

<sup>(c)</sup>The change in patronage income was primarily related to increased patronage received from AgriBank due to a higher patronage rate compared to the prior year. Additionally, the change in patronage income was impacted by increased income on our sale of a participation interest in certain real estate loans to AgriBank due to the share of distributions from Allocated Insurance Reserve Accounts (AIRA) totaling \$1.2 million related to the participations sold to AgriBank. These reserve accounts were established in previous years by the Farm Credit System Insurance Corporation when premiums collected increased the level of the Insurance Fund beyond the required 2% of insured debt. There was no distribution in 2011.

<sup>(d)</sup>The change in other income was primarily due to our share of distributions from AIRA of \$16.3 million partially offset by write-downs related to our other property owned.

<sup>(e)</sup>The change in operating expenses was primarily related to increased staffing during the nine months ended September 30, 2012 compared to the same period last year.

<sup>(f)</sup>The change in provision for income taxes was primarily related to increased income in our taxable entity during the nine months ended September 30, 2012 compared to the same period last year.

Changes in our return on average assets and return on average members' equity are directly related to the changes in income discussed in this section, changes in assets discussed in the Loan Portfolio section, and changes in capital discussed in the Funding, Liquidity, and Capital section.

## Funding, Liquidity, and Capital

We borrow from AgriBank in the form of a line of credit. Our promissory note matured on April 30, 2012 and was renewed for \$16.7 billion with a maturity date of April 30, 2013. The note will be renegotiated at that time. The repricing attributes of our line of credit generally correspond to the repricing attributes of our loan portfolio which significantly reduces our market interest rate risk.

Total members' equity increased \$218.6 million from December 31, 2011 primarily due to net income for the period and an increase in capital stock and participation certificates.

Farm Credit Administration regulations require us to maintain a permanent capital ratio of at least 7%, a total surplus ratio of at least 7%, and a core surplus ratio of at least 3.5%. Refer to Note 8 in our 2011 Annual Report for a more complete description of these ratios. As of September 30, 2012, the ratios were as follows:

- The permanent capital ratio was 15.4%.
- The total surplus ratio was 14.9%.
- The core surplus ratio was 14.9%.

The capital adequacy ratios are directly impacted by the changes in capital as more fully explained in this section and the changes in assets as discussed in the Loan Portfolio section.

**Certification**

The undersigned certify they have reviewed Farm Credit Services of Mid-America, ACA's September 30, 2012, Quarterly Report. It has been prepared under the oversight of the audit committee and in accordance with all applicable statutory or regulatory requirements. The information contained herein is true, accurate, and complete to the best of our knowledge and belief.



D. Kevin Cox  
Chair of the Board  
Farm Credit Services of Mid-America, ACA



William L. Johnson  
Chief Executive Officer  
Farm Credit Services of Mid-America, ACA



Paul Bruce  
Chief Financial Officer  
Farm Credit Services of Mid-America, ACA

November 9, 2012

# CONSOLIDATED STATEMENTS OF CONDITION

Farm Credit Services of Mid-America, ACA

(Dollars in thousands)

(Unaudited)

	September 30 2012	December 31 2011
<b>ASSETS</b>		
Loans	\$15,922,546	\$15,010,650
Allowance for loan losses	61,120	80,734
Net loans	15,861,426	14,929,916
Investment in AgriBank, FCB	437,499	422,124
Investment securities	1,490,186	1,410,903
Accrued interest receivable	156,794	128,900
Premises and equipment, net	35,584	32,851
Other earning assets	142,397	210,945
Other property owned	18,775	30,309
Assets held for lease, net	313,168	281,646
Other assets	25,711	57,678
Total assets	\$18,481,540	\$17,505,272
<b>LIABILITIES</b>		
Note payable to AgriBank, FCB	\$15,333,076	\$14,578,386
Accrued interest payable	84,186	92,107
Net deferred income tax liability	92,063	82,361
Other liabilities	40,840	39,653
Total liabilities	15,550,165	14,792,507
Contingencies and commitments	-	-
<b>MEMBERS' EQUITY</b>		
Capital stock and participation certificates	83,977	82,000
Unallocated surplus	2,847,398	2,630,765
Total members' equity	2,931,375	2,712,765
Total liabilities and members' equity	\$18,481,540	\$17,505,272

The accompanying notes are an integral part of these consolidated financial statements.

# CONSOLIDATED STATEMENTS OF INCOME

Farm Credit Services of Mid-America, ACA

(Dollars in thousands)

(Unaudited)

Period ended September 30	Three Months Ended		Nine Months Ended	
	2012	2011	2012	2011
<b>Interest income</b>	\$173,936	\$175,135	\$519,177	\$520,625
<b>Interest expense</b>	84,201	94,840	258,453	286,520
Net interest income	89,735	80,295	260,724	234,105
<b>Provision for (reversal of) loan losses</b>	8,036	(22,931)	(2,580)	24
Net interest income after provision for (reversal of) loan losses	81,699	103,226	263,304	234,081
<b>Other income</b>				
Patronage income	13,275	12,105	40,379	36,613
Financially related services income	3,106	2,102	3,239	3,053
Fee income	2,531	5,789	8,774	9,852
Allocated insurance reserve account distribution	--	--	16,332	--
Operating lease income	2,885	2,899	8,443	8,934
Other property owned income (loss), net	(3,822)	(567)	(7,557)	(3,125)
Miscellaneous income, net	17	20	553	462
Total other income	17,992	22,348	70,163	55,789
<b>Operating expenses</b>				
Salaries and employee benefits	23,074	18,749	62,362	53,490
Other operating	12,655	12,224	36,707	34,883
Total operating expenses	35,729	30,973	99,069	88,373
Income before income taxes	63,962	94,601	234,398	201,497
<b>Provision for income taxes</b>	3,243	4,537	17,765	9,901
Net income	\$60,719	\$90,064	\$216,633	\$191,596

The accompanying notes are an integral part of these consolidated financial statements.

## CONSOLIDATED STATEMENTS OF CHANGES IN MEMBERS' EQUITY

*Farm Credit Services of Mid-America, ACA*

*(Dollars in thousands)*

*(Unaudited)*

	Protected Members' Equity	Capital Stock and Participation Certificates	Unallocated Surplus	Total Members' Equity
<b>Balance at December 31, 2010</b>	\$8	\$79,957	\$2,352,174	\$2,432,139
Net income	--	--	191,596	191,596
Capital stock/participation certificates issued	--	4,990	--	4,990
Capital stock/participation certificates retired	(8)	(3,565)	--	(3,573)
<b>Balance at September 30, 2011</b>	\$ --	\$81,382	\$2,543,770	\$2,625,152
<b>Balance at December 31, 2011</b>	\$ --	\$82,000	\$2,630,765	\$2,712,765
Net income	--	--	216,633	216,633
Capital stock/participation certificates issued	--	5,808	--	5,808
Capital stock/participation certificates retired	--	(3,831)	--	(3,831)
<b>Balance at September 30, 2012</b>	\$ --	\$83,977	\$2,847,398	\$2,931,375

*The accompanying notes are an integral part of these consolidated financial statements.*

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### NOTE 1: Organization and Significant Accounting Policies

The accompanying consolidated financial statements contain all adjustments necessary for a fair presentation of the interim consolidated financial condition and consolidated results of operations. While our accounting policies conform to accounting principles generally accepted in the United States of America (U.S. GAAP) and the prevailing practices within the financial services industry, this interim Quarterly Report is prepared based upon statutory and regulatory requirements and, accordingly, does not include all disclosures required by U.S. GAAP. The results of the nine months ended September 30, 2012 are not necessarily indicative of the results to be expected for the year ended December 31, 2012. The interim financial statements and the related notes in this Quarterly Report should be read in conjunction with the consolidated financial statements and related notes included in our 2011 Annual Report for the year ended December 31, 2011.

The consolidated financial statements present the consolidated financial results of Farm Credit Services of Mid-America, ACA (the parent) and Farm Credit Services of Mid-America, FLCA and Farm Credit Services of Mid-America, PCA (the subsidiaries). All material intercompany transactions and balances have been eliminated in consolidation.

### Recently Issued or Adopted Accounting Pronouncements

In September 2011, the Financial Accounting Standards Board (FASB) issued guidance entitled, "Compensation – Retirement Benefits – Multiemployer Plans." The guidance is intended to provide more information about an employer's financial obligations to multiemployer pension and post-employment benefit plans which should help financial statement users better understand the financial health of significant plans in which the employer participates. For non-public entities, the disclosures are effective for annual reporting periods ending on or after December 15, 2012. The adoption of this guidance will have no impact on our consolidated financial condition or consolidated results of operations, but may result in additional disclosures.

In June 2011, the FASB issued guidance entitled, "Presentation of Comprehensive Income." The guidance eliminates the current option to report other comprehensive income and its components in the statement of changes in equity. An entity can elect to present items of net income and other comprehensive income in one continuous statement — referred to as the Statement of Comprehensive Income — or in two separate, but consecutive, statements. Each component of net income and each component of other comprehensive income, together with totals for comprehensive income and its two parts — net income and other comprehensive income, would need to be displayed under either alternative. The statement(s) would need to be presented with equal prominence as the other primary financial statements. The guidance is intended to improve the comparability, consistency, and transparency of financial reporting and to increase the prominence of items reported in other comprehensive income. For non-public entities, the guidance is effective for fiscal years ending after December 15, 2012, and interim and annual periods thereafter. The adoption of the guidance will have no impact on our consolidated financial condition or consolidated results of operations, but may result in changes to our financial statement presentation.

In May 2011, FASB issued guidance entitled, "Fair Value Measurement – Amendments to Achieve Common Fair Value Measurements and Disclosure Requirements in U.S. GAAP and International Financial Reporting Standards (IFRS)." The guidance results in a consistent definition of fair value and common requirements for measurement of and disclosure about fair value between U.S. GAAP and IFRS as more fully outlined in the 2011 Annual Report. The amendments are to be applied prospectively. For non-public entities, the amendments are effective for annual periods beginning after December 15, 2011. The adoption of this guidance will have no impact on our consolidated financial condition or consolidated results of operations, but may result in additional disclosures.

In April 2011, the FASB issued guidance entitled, "A Creditor's Determination of Whether a Restructuring Is a Troubled Debt Restructuring." The guidance provides additional clarification to creditors for evaluating whether a modification or restructuring of a receivable is a troubled debt restructuring. The guidance is effective for non-public entities for annual periods ending on or after December 15, 2012, including interim periods within those annual periods. The adoption of this guidance did not have a significant impact on our consolidated financial statements.

### NOTE 2: Loans and Allowance for Loan Losses

Loans consisted of the following (dollars in thousands):

As of:	September 30, 2012		December 31, 2011	
	Amount	%	Amount	%
Real estate mortgage	\$10,877,253	68.3%	\$10,014,583	66.8%
Production and intermediate term	2,730,300	17.1%	2,859,528	19.0%
Agribusiness	876,474	5.5%	736,481	4.9%
Rural residential real estate	1,044,180	6.6%	1,042,501	6.9%
Finance leases	282,884	1.8%	281,132	1.9%
Other	111,455	0.7%	76,425	0.5%
Total	\$15,922,546	100.0%	\$15,010,650	100.0%



## Delinquency

The following table provides an aging analysis of past due loans by loan type (includes accrued interest receivable) (in thousands):

	30-89 Days Past Due	90 Days or More Past Due	Total Past Due	Not Past Due or Less than 30 Days Past Due	Total Loans	90 Days or More Past Due and Accruing
<b>As of September 30, 2012</b>						
Real estate mortgage	\$90,645	\$64,925	\$155,570	\$10,823,192	\$10,978,762	\$10,325
Production and intermediate term	24,928	20,209	45,137	2,724,011	2,769,148	904
Agribusiness	1,690	--	1,690	879,175	880,865	--
Rural residential real estate	19,506	10,714	30,220	1,016,739	1,046,959	133
Finance leases	181	654	835	282,049	282,884	--
Other	--	--	--	111,995	111,995	--
<b>Total</b>	<b>\$136,950</b>	<b>\$96,502</b>	<b>\$233,452</b>	<b>\$15,837,161</b>	<b>\$16,070,613</b>	<b>\$11,362</b>
<b>As of December 31, 2011</b>						
Real estate mortgage	\$64,646	\$62,991	\$127,637	\$9,966,134	\$10,093,771	\$306
Production and intermediate term	17,478	28,121	45,599	2,848,796	2,894,395	408
Agribusiness	386	205	591	739,357	739,948	--
Rural residential real estate	23,028	12,820	35,848	1,009,126	1,044,974	--
Finance leases	80	622	702	280,430	281,132	--
Other	--	--	--	76,790	76,790	--
<b>Total</b>	<b>\$105,618</b>	<b>\$104,759</b>	<b>\$210,377</b>	<b>\$14,920,633</b>	<b>\$15,131,010</b>	<b>\$714</b>

## Risk Loans

The following table presents information concerning risk loans (in thousands):

As of:	September 30 2012	December 31 2011
Volume with specific reserves	\$40,590	\$51,871
Volume without specific reserves	225,727	245,551
<b>Total risk loans</b>	<b>\$266,317</b>	<b>\$297,422</b>
Total specific reserves	\$10,593	\$14,317
<b>Nine months ended September 30</b>		
	<b>2012</b>	<b>2011</b>
Income on accrual risk loans	\$566	\$618
Income on non-accrual loans	8,834	6,657
<b>Total income on risk loans</b>	<b>\$9,400</b>	<b>\$7,275</b>
Average risk loans	\$284,067	\$303,114

The decrease in our risk loans was primarily a result of moving several loans from non-accrual to accrual status during the nine months ended September 30, 2012 due to our staff working with customers to bring payments current. If a loan is fully collateralized and the loan remains current for the length of time as required by our procedures to demonstrate the customer has regained stable earnings or repayment sources, the loan may be reinstated to accrual status.

## Troubled Debt Restructurings

A restructuring of a loan constitutes a troubled debt restructuring, also known as formally restructured, if for economic or legal reasons related to the borrower's financial difficulties we grant a concession to the borrower that we would not otherwise consider. Concessions vary by program and borrower. Concessions may include interest rate reductions, term extensions, payment deferrals, or the acceptance of additional collateral in lieu of payments. In limited circumstances, principal may be forgiven. When a restructured loan constitutes a troubled debt restructuring, these loans are included within our risk loans. All risk loans are analyzed within our allowance for loan losses. We record a specific allowance to reduce the carrying amount of the formally restructured loan to the lower of book value or net realizable value of collateral.

The following table presents information regarding troubled debt restructurings that occurred during the nine months ended September 30, 2012 (in thousands):

	Pre-modification Outstanding Recorded Investment	Post-modification Outstanding Recorded Investment
Real estate mortgage	\$5,323	\$5,310
Production and intermediate term	1,601	1,590
Rural residential real estate	1,308	1,202
<b>Total</b>	<b>\$8,232</b>	<b>\$8,102</b>

Pre-modification represents the recorded investment just prior to restructuring and post-modification represents the recorded investment immediately following the restructuring. The recorded investment is the face amount of the receivable increased or decreased by applicable accrued interest and unamortized premium, discount, finance charges, and acquisition costs and may also reflect a previous direct write-down of the investment.

The following table presents information regarding troubled debt restructurings that occurred within the previous 12 months that subsequently experienced a payment default during the nine months ended September 30, 2012 (in thousands):

	Recorded Investment
Real estate mortgage	<b>\$2,083</b>
Production and intermediate term	<b>117</b>
Rural residential real estate	<b>409</b>
Total	<b>\$2,609</b>

Troubled debt restructurings outstanding at September 30, 2012 totaled \$24.9 million, of which \$14.7 million were in non-accrual status. There were no additional commitments to lend to borrowers whose loans have been modified in a troubled debt restructuring at September 30, 2012.

### Allowance for Loan Losses

A summary of changes in the allowance for loan losses follows (in thousands):

Nine months ended September 30	2012	2011
Balance at beginning of year	<b>\$80,734</b>	\$125,787
(Reversal of) provision for loan losses	<b>(2,580)</b>	24
Loan recoveries	<b>3,621</b>	4,639
Loan charge-offs	<b>(20,655)</b>	(27,706)
Balance at end of period	<b>\$61,120</b>	\$102,744

Based on our analysis of factors such as loan loss history, portfolio quality, and current economic and environmental conditions, we recorded a reversal of provision for loan losses during the nine months ended September 30, 2012. This reversal was primarily related to additional consideration of customer level collateral reducing loss given default expectations. The year-to-date reversal was offset by provision for loan losses of \$8.0 million being recorded in the third quarter. The provision expense was primarily due to charge-offs during the quarter.

### NOTE 3: Investment Securities and Other Earning Assets

We held investment securities of \$1.5 billion at September 30, 2012 and \$1.4 billion at December 31, 2011. Our investment securities consisted of:

- securities containing loans guaranteed by the Small Business Administration (SBA),
- investment securities made up of Farm Services Administration securities (FSA), and
- securities issued by the U.S. Department of Agriculture (USDA).

Our investment securities have been classified as held-to-maturity. The investment portfolio is evaluated for other-than-temporary impairment. To date, we have not recognized any impairment on our investment portfolio.

The following table presents further information on investment securities (dollars in thousands):

	Weighted Average Yield	Amortized Cost	Unrealized Gains	Unrealized Losses	Fair Value
<b>As of September 30, 2012</b>					
SBA	1.9%	<b>\$581,588</b>	<b>\$8,112</b>	<b>\$6,481</b>	<b>\$583,219</b>
FSA	4.6%	<b>91,644</b>	<b>2,370</b>	<b>235</b>	<b>93,779</b>
USDA	2.8%	<b>816,954</b>	<b>1,027</b>	<b>23,037</b>	<b>794,944</b>
Total	<b>2.6%</b>	<b>\$1,490,186</b>	<b>\$11,509</b>	<b>\$29,753</b>	<b>\$1,471,942</b>
<b>As of December 31, 2011</b>					
SBA	2.1%	\$480,183	\$7,824	\$4,484	\$483,523
FSA	4.3%	100,033	2,790	424	102,399
USDA	2.7%	830,687	1,007	27,382	804,312
Total	<b>2.6%</b>	<b>\$1,410,903</b>	<b>\$11,621</b>	<b>\$32,290</b>	<b>\$1,390,234</b>

Investment income is recorded in "Interest income" on the Consolidated Statements of Income and totaled \$27.8 million and \$25.6 million for the nine months ended September 30, 2012 and 2011, respectively.

The following table presents contractual maturities of our investment securities (in thousands):

<u>As of September 30, 2012</u>	<u>Amortized Cost</u>
Less than one year	\$124
One to five years	49,119
Five to ten years	246,220
More than ten years	1,194,723
Total	<u>\$1,490,186</u>

Expected maturities differ from contractual maturities because borrowers may have the right to prepay obligations.

A summary of investments in an unrealized loss position presented by the length of time that the investments have been in continuous unrealized loss position follows (in thousands):

<u>As of September 30, 2012</u>	<u>Less than 12 months</u>		<u>Greater than 12 months</u>	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
SBA	\$152,751	\$4,059	\$114,091	\$2,423
FSA	1,538	20	9,211	216
USDA	70,463	3,872	611,240	19,163
Total	<u>\$224,752</u>	<u>\$7,951</u>	<u>\$734,542</u>	<u>\$21,802</u>

Unrealized losses associated with investment securities are not considered to be other-than-temporary due to the 100% guarantee of the principal by the U.S government. However, the premiums paid to purchase the investment are not guaranteed and are amortized over the weighted average maturity of each loan as a reduction to interest income. Repayment of principal is assessed at least quarterly, and any remaining unamortized premium is taken as a reduction to interest income if principal repayment is unlikely, or when a demand for payment is made for the guarantee. At September 30, 2012, most of the \$29.8 million unrealized loss represents unamortized premium.

Other earning assets result from successor-in-interest contracts from our involvement with the federal government's tobacco buy-out program. The volume was \$142.4 million at September 30, 2012 and \$210.9 million at December 31, 2011. These amounts include both principal and interest income receivable. We discontinued the purchase of additional contracts during 2011. We evaluate these assets for impairment. These assets are 100% guaranteed by the U.S. government and even in light of the downgrade in 2011, no evidence exists that would indicate an impairment of this portfolio is warranted.

#### **NOTE 4: Contingencies and Commitments**

In the normal course of business, we have various contingent liabilities and commitments outstanding, primarily commitments to extend credit, which may not be reflected in the accompanying consolidated financial statements. We do not anticipate any material losses because of these contingencies or commitments.

From time to time, we may be named as a defendant in certain lawsuits or legal actions in the normal course of business. At the date of these consolidated financial statements, we were not aware of any such actions that would have a material impact on our financial condition. However, such actions could arise in the future.

#### **NOTE 5: Fair Value Measurements**

The FASB guidance on "Fair Value Measurement" defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The guidance also establishes a fair value hierarchy, with three levels of inputs that may be used to measure fair value. Refer to Notes 2 and 13 in our 2011 Annual Report for a more complete description.

We did not have any assets or liabilities measured at fair value on a recurring basis at September 30, 2012 or December 31, 2011. We may be required, from time to time, to measure certain assets at fair value on a non-recurring basis. Information about assets measured at fair value on a non-recurring basis was as follows (in thousands):

	<u>Fair Value Measurement Using</u>			Total Fair Value	Total Gains (Losses)
	Level 1	Level 2	Level 3		
<b>September 30, 2012</b>					
Loans	\$ --	\$31,497	\$ --	\$31,497	\$(16,931)
Other property owned	--	--	19,526	19,526	(7,084)
<b>December 31, 2011</b>					
Loans	\$ --	\$39,432	\$ --	\$39,432	\$6,101
Other property owned	--	--	31,521	31,521	(3,227)

**Loans:** Represents the carrying amount and related write-downs of loans which were evaluated for individual impairment based on the appraised value of the underlying collateral. When the value of the collateral, less estimated costs to sell, is less than the principal balance of the loan, a specific reserve is established. Costs to sell represent transaction costs and are not included as a component of the asset's fair value.

**Other property owned:** Represents the fair value and related losses of foreclosed assets that were measured at fair value based on the collateral value, which is generally determined using appraisals or other indications based on sales of similar properties. Costs to sell represent transaction costs and are not included as a component of the asset's fair value.

The fair value measurement would fall under Level 2 of the hierarchy if the process uses independent appraisals and other market-based information. The fair value measurement would fall under Level 3 of the hierarchy if the process requires significant input based on management's knowledge of and judgment about current market conditions, specific issues relating to the collateral, and other matters.

**NOTE 6: Subsequent Events**

We have evaluated subsequent events through November 9, 2012, which is the date the consolidated financial statements were available to be issued. There have been no material subsequent events that would require recognition in our Quarterly Report or disclosure in the Notes to Consolidated Financial Statements.