

**Q** *Quarterly Report*

*March 31, 2011*

*Farm Credit Services of Mid-America, ACA*

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## MANAGEMENT'S DISCUSSION AND ANALYSIS

The following commentary reviews the consolidated financial position and consolidated results of operations of Farm Credit Services of Mid-America, ACA and its subsidiaries. The accompanying consolidated financial statements and notes also contain important information about our financial position and results of operations. Our 2010 annual report should also be read for a description of our organization, operations and significant accounting policies.

AgriBank, FCB's (AgriBank) financial condition and results of operations materially affect shareholders' investment in Farm Credit Services of Mid-America, ACA. To request free copies of the AgriBank and combined AgriBank and Affiliated Associations' financial reports or additional copies of our report contact:

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## LOAN, INVESTMENT SECURITIES AND LEASE PORTFOLIOS

Loans, investment securities, and lease assets totaled \$15.5 billion as of March 31, 2011, about a 1% decline in volume from year end 2010. Paydowns were higher than new growth due to higher commodity prices and slower market activity. Though offset by paydowns, we experienced over \$500 million in new loan growth primarily from ag real estate sales.

Total volume (in billions) by customer segments follows:

Market Segment	Gross Farm Income (in thousands)	Total Volume (in billions)	
		March 31, 2011	December 31, 2010
Commercial Farmers	Over \$250	\$3.9	\$4.0
Full-time Farmers	\$100 - \$250	\$1.0	\$1.0
Part-time Farmers	Less than \$100	\$5.8	\$5.7
Rural Home	\$0	\$1.0	\$1.0
Agribusiness	n/a	\$3.9	\$3.9
		<b>\$15.5</b>	<b>\$15.6</b>

While financial performance is strong, credit challenges still persist relative to general economic conditions.

## Risk Assets

The following table summarizes risk assets (accruing volume includes accrued interest receivable) and delinquency information (in thousands):

As of:	March 31 2011	December 31 2010
Loans:		
Accruing restructured	\$9,866	\$10,150
Past due 90 days or more still accruing	1,652	1,318
Nonaccrual	<b>290,259</b>	275,891
Total risk loans	<b>301,777</b>	287,359
Other property owned	<b>24,906</b>	23,907
Total risk assets	<b>\$326,683</b>	\$311,266
Nonaccrual loans as a % of total loans	2.1%	1.9%
Risk loans as a % of total loans	2.2%	2.0%
Total delinquencies as a % of total loans	1.8%	1.6%

Total risk assets increased from December 31, 2010 primarily due to the increase in nonaccrual loans, a result of deterioration of some livestock loans, timber and nursery loans, and part-time farmer loans whose income has been reduced by the general economic slowdown.

Despite the increases in risk loans, both nonaccrual loans as a percentage of total loans and total risk loans as a percentage of total loans remain within our established risk management guidelines.

Based on our analysis, loans 90 days or more past due and still accruing interest were adequately secured and in the process of collection and, as such, were eligible to remain in accruing status.

## Portfolio Credit Quality

Portfolio credit quality has declined slightly, with adversely classified assets at 4.3% of the portfolio at March 31, 2011, from 4.2% at December 31, 2010. Adversely classified assets are those we have identified as showing credit weakness. We have considered portfolio credit quality in assessing the adequacy of our allowance for loan losses.

## Economic Conditions

Economic conditions in our territory continue to slowly improve. While unemployment is higher than the national average it is improving. Rising oil prices may affect consumer confidence and the consumer's willingness to spend which could slow economic growth. We expect the portfolio to exhibit continued stress until the general economy and unemployment materially improve.

## Allowance for Loan Losses

The allowance for loan losses is an estimate of losses on loans in our portfolio as of the financial statement date. We determine the appropriate level of allowance for loan losses based on periodic evaluation of factors such as loan loss history, portfolio quality and current economic and environmental conditions.

Comparative allowance coverage of various loan categories follows:

	March 31	December 31
Allowance as a percentage of:	2011	2010
Loans	0.9%	0.9%
Nonaccrual loans	44.2%	45.6%
Total risk loans	42.5%	43.8%

Our chargeoffs, nonaccrual loans, and adverse loans have been higher than historical averages leading to an increased allowance for loan losses. In our opinion, the allowance for loan losses was adequate in relation to the risk in our loan portfolio at March 31, 2011.

## RESULTS OF OPERATIONS

Net income for the three months ended March 31, 2011, totaled \$48.7 million compared to \$31.8 million for the same period of 2010. The following table illustrates profitability information:

As of March 31	2011	2010
Return on average assets	1.2%	0.8%
Return on average members' equity	7.9%	5.7%

The following table summarizes the changes in components of net income for the three months ended March 31, 2011, compared to the three months ended March 31, 2010 (in thousands):

Increase (decrease) in net income	2011 vs 2010
Net interest income <sup>(a)</sup>	\$6,589
Provision for loan losses <sup>(b)</sup>	27,895
Other income <sup>(c)</sup>	(16,068)
Operating expenses <sup>(d)</sup>	(1,737)
Provision for income taxes	182
Total change in net income	\$16,861

<sup>(a)</sup>Net interest income was \$78.2 million for the three months ended March 31, 2011. The following table quantifies changes in net interest income for the three months ended March 31, 2011, compared to the three months ended March 31, 2010 (in thousands):

Change in net interest income	2011 vs 2010
Changes in volume	\$5,847
Changes in rates <sup>(e)</sup>	411
Changes in nonaccrual income and other	331
Net change	\$6,589

<sup>(b)</sup>The variance in the provision for loan losses reflects our assessment of risk in the portfolio and an increase in loan chargeoffs.

<sup>(c)</sup>The decrease in other income is primarily due to our share of distributions received in the first quarter of 2010 from Allocated Insurance Reserve Accounts (AIRA). These reserve accounts were

established in previous years by the Farm Credit System Insurance Corporation when premiums collected increased the level of the Insurance Fund beyond the required 2% of insured debt.

<sup>(d)</sup>The operating expense increases were primarily related to increases in salaries and employee benefits partially offset by lower Farm Credit insurance premiums.

<sup>(e)</sup>Effective February 1, 2011 the interest rate on all direct loans was reduced by 35 basis points, reducing the effect of the spread increase from 2010 to 2011.

Changes in our return on average assets and return on average members' equity are directly related to the changes in income discussed above, changes in assets discussed in the Loan, Investment Securities and Lease Portfolios section and changes in capital discussed in the Funding, Liquidity and Capital section below.

## FUNDING, LIQUIDITY AND CAPITAL

We maintain a line of credit with AgriBank. Our promissory note matured on April 30, 2011, and was renewed for \$16.1 billion with a maturity date of April 30, 2012. The note will be renegotiated at that time. The repricing attributes of our line of credit generally correspond to the repricing attributes of our loan portfolio, which significantly reduces our market interest rate risk.

Total members' equity increased \$49.0 million from December 31, 2010, due to net income for the period and an increase in capital stock and participation certificates.

Farm Credit Administration regulations require us to maintain a permanent capital ratio of at least 7%, a total surplus ratio of at least 7% and a core surplus ratio of at least 3.5%. Refer to Note 8 in our 2010 annual report for a more complete description of these ratios. As of March 31, 2011, the ratios were as follows:

- The permanent capital ratio was 14.1%.
- The total surplus ratio was 13.6%.
- The core surplus ratio was 13.6%.

The capital adequacy ratios are directly impacted by the changes in capital as more fully explained above and the changes in assets as further discussed in the Loan, Investment Securities and Lease Portfolios section.

## CERTIFICATION

The undersigned certify they have reviewed Farm Credit Services of Mid-America, ACA's March 31, 2011, quarterly report. It has been prepared under the oversight of the audit committee and in accordance with all applicable statutory or regulatory requirements. The information contained herein is true, accurate, and complete to the best of our knowledge and belief.



J. Edward Yanos  
Chairperson of the Board  
Farm Credit Services of Mid-America, ACA



William L. Johnson  
Chief Executive Officer  
Farm Credit Services of Mid-America, ACA



Paul Bruce  
Chief Financial Officer  
Farm Credit Services of Mid-America, ACA

May 10, 2011

**CONSOLIDATED STATEMENTS OF CONDITION**

Farm Credit Services of Mid-America, ACA

(Dollars in thousands)

(Unaudited)

	March 31	December 31
	2011	2010
<b>ASSETS</b>		
Loans	\$13,899,845	\$14,053,942
Allowance for loan losses	128,192	125,787
Net loans	13,771,653	13,928,155
Investment in AgriBank, FCB	415,600	416,714
Investment securities	1,309,295	1,298,905
Accrued interest receivable	113,569	130,802
Premises and equipment, net	33,841	34,010
Other earning assets	201,863	271,957
Other property owned	24,906	23,907
Assets held for lease, net	248,519	258,375
Other assets	47,121	79,945
Total assets	\$16,166,367	\$16,442,770
<b>LIABILITIES</b>		
Note payable to AgriBank, FCB	\$13,493,589	\$13,800,593
Accrued interest payable	95,572	98,291
Net deferred income tax liability	70,842	68,224
Other liabilities	25,215	43,523
Total liabilities	13,685,218	14,010,631
Contingencies and commitments	--	--
<b>MEMBERS' EQUITY</b>		
Protected members' equity	--	8
Capital stock and participation certificates	80,282	79,957
Unallocated surplus	2,400,867	2,352,174
Total members' equity	2,481,149	2,432,139
Total liabilities and members' equity	\$16,166,367	\$16,442,770

The accompanying notes are an integral part of these consolidated financial statements.

**CONSOLIDATED STATEMENTS OF INCOME**

Farm Credit Services of Mid-America, ACA

(Dollars in thousands)

(Unaudited)

	Three Months	
Period ended March 31	2011	2010
<b>Interest income</b>	<b>\$173,769</b>	\$181,679
<b>Interest expense</b>	<b>95,580</b>	110,079
Net interest income	78,189	71,600
<b>Provision for loan losses</b>	<b>15,992</b>	43,887
Net interest income after provision for loan losses	62,197	27,713
<b>Other income</b>		
Patronage income	12,418	13,618
Financially related services income	258	670
Fee income	2,131	1,756
Allocated insurance reserve account distribution	--	14,922
Miscellaneous income, net	3,185	3,094
Total other income	17,992	34,060
<b>Operating expense</b>		
Salaries and employees benefits	17,958	15,337
Other operating	10,554	11,438
Total operating expenses	28,512	26,775
Income before income taxes	51,677	34,998
<b>Provision for income taxes</b>	<b>2,984</b>	3,166
Net income	\$48,693	\$31,832

The accompanying notes are an integral part of these consolidated financial statements.

**CONSOLIDATED STATEMENTS OF CHANGES IN MEMBERS' EQUITY**

Farm Credit Services of Mid-America, ACA

(Dollars in thousands)

(Unaudited)

	Protected Members' Equity	Capital Stock and Participation Certificates	Unallocated Surplus	Total Members' Equity
<b>Balance at December 31, 2009</b>	\$9	\$77,917	\$2,138,222	\$2,216,148
Net income	--	--	31,832	31,832
Capital stock/participation certificates issued	1	1,461	--	1,462
Capital stock/participation certificates retired	--	(1,233)	--	(1,233)
<b>Balance at March 31, 2010</b>	\$10	\$78,145	\$2,170,054	\$2,248,209
<b>Balance at December 31, 2010</b>	<b>\$8</b>	<b>\$79,957</b>	<b>\$2,352,174</b>	<b>\$2,432,139</b>
Net income	--	--	48,693	48,693
Capital stock/participation certificates issued	--	1,542	--	1,542
Capital stock/participation certificates retired	(8)	(1,217)	--	(1,225)
<b>Balance at March 31, 2011</b>	<b>\$ --</b>	<b>\$80,282</b>	<b>\$2,400,867</b>	<b>\$2,481,149</b>

The accompanying notes are an integral part of these consolidated financial statements.

**NOTES TO FINANCIAL STATEMENTS****NOTE 1: Organization and Significant Accounting Policies**

Our 2010 annual report contains a description of our organization and operations, significant accounting policies followed, and financial condition and results of operations as of and for the year ended December 31, 2010. These unaudited first quarter 2011 consolidated financial statements should be read in conjunction with the 2010 annual report.

The accompanying consolidated financial statements contain all adjustments necessary for a fair presentation of the interim consolidated financial condition and consolidated results of operations. Our accounting and reporting policies conform to accounting principles generally accepted in the United States of America and the prevailing practices within the financial services industry. The results of the three months ended March 31, 2011, are not necessarily indicative of the results to be expected for the year ended December 31, 2011.

The consolidated financial statements present the consolidated financial results of Farm Credit Services of Mid-America, ACA (the parent) and Farm Credit Services of Mid-America, FLCA and Farm Credit Services of Mid-America, PCA (the subsidiaries). All material intercompany transactions and balances have been eliminated in consolidation.

**Recent Accounting Developments**

In July 2010, the Financial Accounting Standards Board (FASB) issued guidance on "Disclosures about the Credit Quality of Financing Receivables and the Allowance for Credit Losses." This guidance is intended to provide additional information to assist financial statement users in assessing an entity's credit risk exposures and evaluating the adequacy of its allowance for credit losses. Existing disclosures are amended to include additional disclosures of financing receivables on a disaggregated basis and also calls for new disclosures. For non-public entities, the disclosures are effective for interim and annual reporting periods ending on or after December 15, 2011. The adoption of this guidance will have no impact on our financial condition or results of operations, but it will result in additional disclosures.

In April 2011, the FASB issued guidance entitled "A Creditor's Determination of Whether a Restructuring Is a Troubled Debt Restructuring". This guidance provides additional guidance to creditors for evaluating whether a modification or restructuring of a receivable is a troubled debt restructuring. The new guidance will require creditors to evaluate modifications and restructurings of receivables using a more principles-based approach, which may result in more modifications and restructurings being considered troubled debt restructurings. The guidance is effective for non-public entities for annual periods ending on or after December 15, 2012, including interim periods within those annual periods. The adoption of this guidance will have no impact on our financial condition or results of operations, but will result in additional disclosures.

**NOTE 2: Investment Securities**

We held investment securities of \$1.3 billion at March 31, 2011, and \$1.3 billion at December 31, 2010, consisting of loans guaranteed by the Small Business Administration (SBA), Farm Services Administration (FSA), and U.S. Department of Agriculture (USDA). Additionally, we held investments made up of Agricultural and Rural Community bonds (ARC bonds). The investments have been classified as held-to-maturity. The investment portfolio is evaluated for other-than-temporary impairment. To date, we have not recognized any impairment on our investment portfolio.

The following table presents the amortized cost, unrealized gains and losses, and fair value of the investment securities (in thousands):

	Amortized Cost	Unrealized Gains	Unrealized Losses	Fair Value	Weighted Average Yield
<b>As of March 31, 2011</b>					
SBA	\$394,704	\$7,701	\$3,046	\$399,359	2.3%
FSA	94,169	2,547	216	96,500	5.0%
ARC bonds	35,122	1,220	70	36,272	5.8%
USDA	785,300	454	27,034	758,720	2.6%
Total	\$1,309,295	\$11,922	\$30,366	\$1,290,851	2.7%
<b>As of December 31, 2010</b>					
SBA	\$407,234	\$6,939	\$3,052	\$411,121	2.3%
FSA	103,555	2,942	225	106,272	5.2%
ARC bonds	34,920	1,221	61	36,080	5.9%
USDA	753,196	715	26,921	726,990	2.6%
Total	\$1,298,905	\$11,817	\$30,259	\$1,280,463	2.7%

Investment income is recorded in "Interest income" on the Consolidated Statements of Income and totaled \$8.9 million for the three month period ended March 31, 2011, and \$7.1 million for the three month period ended March 31, 2010.

The following table presents contractual maturities of our investment securities (in thousands):

<u>As of March 31, 2011</u>	<u>Amortized Cost</u>
Less than one year	\$168
One to five years	\$18,379
More than five to ten years	\$278,016
More than ten years	\$1,012,732

A summary of investments in an unrealized loss position presented by the length of time that the investments have been in a continuous unrealized loss position follows (in thousands):

<u>As of March 31, 2011</u>	<u>Less than 12 months</u>		<u>More than 12 months</u>	
	<u>Fair Value</u>	<u>Unrealized Losses</u>	<u>Fair Value</u>	<u>Unrealized Losses</u>
SBA	\$13,652	(\$693)	\$85,150	(\$2,353)
FSA	2,203	(25)	5,208	(191)
ARC Bonds	4,345	(70)	--	--
USDA	261,476	(15,413)	379,733	(11,621)
Total	\$281,676	(\$16,201)	\$470,091	(\$14,165)

Unrealized losses associated with investment securities are not considered to be other-than-temporary due to the 100% guarantee of the principal by the U.S government. However, premium paid to purchase the investment is not guaranteed and is amortized over the weighted average maturity of each loan as a reduction to interest income. Repayment of principal is assessed at least quarterly, and any remaining unamortized premium is taken as a reduction to interest income if principal repayment is unlikely, or when a demand for payment is made for the guarantee. At March 31, 2011, most of the \$30.3 million unrealized loss represents unamortized premium.

#### **NOTE 3: Allowance for Loan Losses**

A summary of changes in the allowance for loan losses follows (in thousands):

<u>Three months ended March 31</u>	<u>2011</u>	<u>2010</u>
Balance at beginning of year	\$125,787	\$64,453
Provision for loan losses	15,992	43,887
Loan recoveries	349	759
Loan chargeoffs	(13,936)	(6,408)
Balance at end of period	\$128,192	\$102,691

Our chargeoffs, nonaccrual loans, and adverse loans have been higher than historical averages leading to an increased allowance for loan losses. The assessment of risk in the portfolio resulted in provision for loan losses of \$16.0 million.

The following table presents information concerning risk loans (in thousands):

<u>As of:</u>	<u>March 31 2011</u>	<u>December 31 2010</u>
Volume with specific reserves	\$72,765	\$72,801
Volume without specific reserves	229,012	214,558
Total risk loans	\$301,777	\$287,359
Total specific reserves	\$15,042	\$20,418
Three months ended March 31	2011	2010
Income on accrual risk loans	\$125	\$45
Income on nonaccrual loans	1,868	912
Total income on risk loans	\$1,993	\$957
Average recorded investment	\$294,568	\$226,725

#### **NOTE 4: Contingencies and Commitments**

In the normal course of business, we have various contingent liabilities and commitments outstanding, primarily commitments to extend credit, which may not be reflected in the accompanying consolidated financial statements. We do not anticipate any material losses because of these contingencies or commitments.

From time to time, we may be named as a defendant in certain lawsuits or legal actions in the normal course of business. At the date of these consolidated financial statements, we were not aware of any such actions that would have a material impact on our financial condition. However, such actions could arise in the future.

#### **NOTE 5: Fair Value Measurements**

The FASB guidance on "Fair Value Measurements and Disclosures" defines fair value as the exchange price that would be received for an asset or paid to transfer a liability in the principal or most advantageous market for the asset or liability. The guidance also establishes a fair value hierarchy, with three levels of inputs that may be used to measure fair value. Refer to Notes 2 and 13 in our 2010 annual report for a more complete description.

We do not have any assets or liabilities measured at fair value on a recurring basis at March 31, 2011, or December 31, 2010. We may be required, from time to time, to measure certain assets at fair value on a non-recurring basis. Information on assets, as described below the chart, measured at fair value on a non-recurring basis is as follows (in thousands):

	<u>Fair Value Measurement Using</u>			<u>Total Fair Value</u>	<u>Total Gain (Loss)</u>
	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>		
<b>March 31, 2011</b>					
Loans	\$ --	\$60,609	\$ --	\$60,609	\$5,376
Other property owned	\$ --	\$ --	\$25,902	\$25,902	(\$112)
December 31, 2010					
Loans	\$ --	\$56,111	\$ --	\$56,111	\$4,054
Other property owned	\$ --	\$ --	\$24,863	\$24,863	(\$401)

**Loans:** Represents the carrying amount and related write-downs of loans which were evaluated for individual impairment based on the appraised value of the underlying collateral. The fair value measurement would fall under level 2 of the hierarchy if the process uses independent appraisals and other market-based information. The fair value measurement would fall under level 3 of the hierarchy if the process requires significant input based on management's knowledge of and judgment about current market conditions, specific issues relating to the collateral, and other matters. When the value of the collateral, less estimated costs to sell, is less than the principal balance of the loan, a specific reserve is established.

**Other Property Owned:** Represents the fair value and related losses of foreclosed assets that were measured at fair value based on the collateral value, which is generally determined using appraisals or other indications based on sales of similar properties. Costs to sell represent transaction costs and are not included as a component of the asset's fair value.

#### **NOTE 6: Subsequent Events**

Effective May 1, 2011 William L. Johnson assumed the position of Chief Executive Officer, while Donald Winters will remain in a consulting role until his retirement in August, 2011.

We have evaluated subsequent events through May 10, 2011, which is the date the financial statements were available to be issued. Other than the noted leadership change, there have been no material subsequent events that would require recognition in our quarterly report or disclosure in the Notes to those financial statements.